

## Message Text

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PAGE 01 MANILA 03654 070810Z  
ACTION EA-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-08 FRB-01  
INR-10 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06  
SP-02 LAB-04 SIL-01 OMB-01 L-03 H-02 NSC-05  
SS-15 STR-07 CEA-01 PA-02 CU-06 AGRE-00 /111 W  
-----002340 070906Z /17

R 070646Z MAR 78  
FM AMEMBASSY MANILA  
TO SECSTATE WASHDC 2564  
INFO AMEMBASSY JAKARTA  
AMEMBASSY KUALA LUMPUR  
AMEMBASSY SINGAPORE  
AMEMBASSY BANGKOK

UNCLAS MANILA 3654

E.O. 11652: N/A  
TAGS: ASEAN, E, RP  
SUBJECT: ASEAN TRADE FAIR - GSOP SEMINAR

1. EDSSEL CUSTODIO, ASEAN TRADE FAIR SYG, PROVIDED DAVID  
STEBBING OF EA/EP WITH FOLLOWING TENTATIVE SCHEDULE AND  
TOPICAL OUTLINE OF US GSP SEMINAR WHICH IS SCHEDULED FOR MAY  
16 TO 17, 1978. BEGIN QUOTE: PROGRAM

MAY 16 - 8:30-9:00 - REGISTRATION  
9:00-9:45 - ESSENTIAL FEATURES OF THE US GSP  
(RATIONALE, PRODUCT COVERAGE, DEPTH  
OF TARIFF, CUT, AB INITIO EXCLUSIONS;  
COMPETITIVE NEED LIMITS, RULES OF ORIGIN, ETC.)  
9:45-10:00 -OPEN FORUM  
10:00-10:15 -COFFEE BREAK  
10:15-11:00 - THE US GSP EXPERIENCE: OPPORTUNITIES AND  
PROBLEMS: (PRACTICAL BENEFITS FOR EXPORTERS  
ESPECIALLY IN ASEAN, PROCEDURES FOR IMPROVEMENT,

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STRATEGIES WHICH MAY BE ADOPTED, MARKET ACCESS  
OFFERED FOR PARTICULAR PRODUCTS; INCREASED  
COMPETITION FOR TRADITIONAL EXPORTS OF COUNTRIES

EXCLUDED UNDER THE COMPETITIVE LIMITS, ETC.)  
10:00-11:30 - THE IMPACT OF THE US GSP ON ASEAN-US TRADE  
(INCREASED TRADE? CHANGES IN THE PATTERS OF

TRADE? BETTER TERMS OF TRADE?

SUGGESTIONS FOR

INCREASED TRADE AND BETTER TERMS)

11:30-12:00 - OPEN FORUM

AFTERNOON

INDUSTRY CONSULTATIONS

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2:30-3:30 - AGRO-INDUSTRY GROUP: WOOD AND ARTICLES OF  
WOOD; PULP AND PAPER; PROCESSED FOOD; COCONUT  
AND COCONUT PRODUCTS; AGRICULTURAL COMMODITIES,  
ETC.

3:30-3:45 - COFFEE BREAK

3:45-4:45 - HANDICRAFTS, JEWELLERY, LEATHER GOODS,  
TOYS AND GAMES

MAY 17 - 9:30-10:30 - CHEMICALS AND CHEMICAL PRODUCTS

10:30-10:45 - COFFEE BREAK

10:45-11:45 - METAL AND METAL PRODUCTS GROUP

AFTERNOON

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2:30-5:00 - PLANT VISITS AND IN-PLANT CONSULTATIONS

2. CUSTODIO SAID THAT SECRETARIAT WOULD LIKE (A) USG DECISION  
SOON ON DATE OF SEMINAR AND (B) COMMENTS ON SCHEDULE AND OUTLINE.  
SECRETARIAT REQUIRES DECISION ON DATE IN ORDER TO PROCEED WITH  
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NOTIFICATION OF OTHER ASEAN GOVERNMENTS AND PROMOTION OF EVENT.  
SECRETARIAT WILL BE RESPONSIBLE FOR INVITATIONS TO THE SEMINAR.

3. WE COMMENTED THAT INDUSTRY CONSULTATIONS BY SECTORS WERE  
A GOOD IDEA, BUT SUGGESTED THAT PLANT VISITS BE DELETED IN FAVOR  
OF MORE CONSULTATIONS AT SEMINAR SITE.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE FAIRS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978MANILA03654  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**SAS ID:** 3418733  
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**Status:** NATIVE  
**Subject:** ASEAN TRADE FAIR - GSOP SEMINAR  
**TAGS:** BEXP, RP, ASEAN  
**To:** STATE  
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**Review Markings:**  
Sheryl P. Walter  
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20 Mar 2014  
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